# Infrastructure is Power! Resilience and sovereignty - Highlights from the TechSense Summit 2026




Luxembourg, March 31, 2026 – TechSense Summit “Infrastructure is power” took place on Wednesday, March 18, 2026, at DSquare, Deloitte Luxembourg main building, gathering 200 attendees. CIOs, IT leaders, and technology providers discussed how infrastructure has become a key issue for businesses and executives.

Companies no longer view IT infrastructure as merely a technical foundation, but as a strategic lever for security, resilience, and long-term competitiveness.

The summit started with the opening words from **Roberto De Gori**, CIO of **Ampacet** (and THECIO26 awarded last December at the TNT Symposium) who introduced the session and presented the first speaker.

## Keynotes: infrastructure is Power, control and sovereignty matter

**Sébastien Genco**, Partner, Technology Strategy & Transformation at Deloitte, opened the plenary session by presenting today's challenges: geopolitical concerns, operational inefficiency or increasing cybersecurity vulnerabilities. He highlighted the need to rethink models and leverage emerging technologies to address this growing complexity. "*We have challenges that we must solve. On the other hand, we also have trends, new technologies, or new ways of working that we can use as tools to address these challenges such as making cybersecurity and resilience non-negotiable and building AI-optimized infrastructure*".

He gave the floor to **Chris Geebelen**, Solutions Engineering Director – Benelux, Nordics, Eastern Europe and Iberia at Dynatrace who demonstrated how autonomous operations rely on highly accurate AI to quickly detect, understand, and resolve issues, while ensuring performance, reliability and control. He highlighted: *"Dynatrace can detect when things are happening, it can detect them while they're happening, and it can also suggest remediation actions that need to be taken".*

**Christoph Lipke**, Sales Manager DACH G-Core, addressed a crucial point: Infrastructure is Power. Who Controls Yours? The EU Sovereignty Imperative — and What to Do About. He showed how control over IT infrastructure directly determines digital sovereignty, explaining the regulatory, geopolitical, and technological challenges Europe faces. He also outlined the need to move away from single-provider dependency towards multi-cloud strategies, European providers and stronger governance of data, software and infrastructure. *"Infrastructure becomes power when you don't know who controls it or under which jurisdiction it operates".*

**Roberto De Gori** then brought **Philipp Jäggi**, Head of Cloud at DEEP & **Fabrice Croiseaux**, CEO of Intech, to the stage, where they shared their perspective on the

importance of mastering infrastructure in an AI-driven world. Together, they highlighted that successful AI adoption is both a business and an infrastructure challenge. For **Philipp Jäggi** "AI without control is a risk for your business. If you don't control your infrastructure, you don't control your AI". He also emphasized that multi-cloud is now essential. **Fabrice Croiseaux** added that AI is not just a financial investment but a strategic asset, and that companies must integrate it into their workflows to boost productivity and avoid falling behind. *"Successful AI adoption depends on balancing regulatory compliance, controlling both training and inference costs, and choosing the right model for each specific use case".*

**Nathan Mangenot**, Managing Partner at Dionys & **Fabrizio Heitzmann**, Sales Manager at Nutanix, then shared their thoughts on how to build a sovereign hybrid multi-cloud infrastructure that ensures data control, compliance, and security, while reducing complexity, avoiding vendor lock-in, and optimizing costs in an evolving regulatory and geopolitical landscape. IT sovereignty depends on staying flexible, avoiding dependencies, and maintaining control over data,

infrastructure, and technology choices.

## Final round table: Building sovereign infrastructure in Europe, between innovation, regulation and trust

After these striking speeches, the summit concluded with a roundtable discussion moderated by **Benjamin Cler**, Director, Cloud & Engineering at Deloitte Luxembourg. The session featured industry experts **Alain Herrmann**, Commissioner at CNPD, **Claude Marx**, Director General at CSSF, **Ludovic Gilles**, Director at DEEP and **Christine Huberty**, CIO at BIL. They shared valuable insights on how regulation can act as both an enabler and a constraint, while highlighting the need to balance innovation, sovereignty, and practical technological choices in a complex and evolving European ecosystem.

During the discussion, **Alain Herrmann** highlighted that regulation should not be seen merely as a constraint, but rather as a foundation for trust and quality in the digital ecosystem, emphasizing that the key question is not where data is located, but under which jurisdiction it falls. **Claude Marx** noted that regulation, when properly calibrated, is not a barrier but a key enabler, providing the structure needed for safe innovation, strengthening resilience, and requiring organizations to assess sovereignty and technology choices on a case-by-case basis. *“To a certain extent, regulation is useful, necessary and needed to develop in a same way’’.*

**Ludovic Gilles** pointed out that regulation not only drives innovation but also highlights the structural gaps within the European ecosystem, while opening opportunities such as multi-cloud strategies in regulated environments: *“Regulation is challenging and an opportunity.’’*

**Christine Huberty** explained that while organizations aim to prioritize European solutions whenever possible, it is not always feasible in practice. At the same time, she also highlighted the progress made in Europe and the need to balance ambition with operational realities.

This fifth edition of the TechSense Summit highlighted the growing strategic importance of infrastructure in an increasingly complex digital landscape. From cyber-resilience to data governance, AI readiness and digital sovereignty, discussions underscored the need for organizations to regain control over their technological foundations. More than a technical matter, infrastructure is now emerging as a key driver of resilience, trust and long-term competitiveness.