Quintet introduces Quintet Financial Services (QFS)



Longstanding business line serving institutional & professional investors across Europe poised for accelerated growth.

Quintet Private Bank announced today the launch of Quintet Financial Services (QFS), a dedicated B2B platform for institutional and professional investors across Europe. QFS replaces Quintet's previous Asset Servicing & Financial Intermediaries brand, reflecting a sharpened strategic focus on accelerating growth in the firm's institutional business.

QFS brings together secure, scalable custody, execution and fund servicing solutions under a clear institutional identity. Positioned as a distinct B2B business line, alongside Quintet's wealth management activities, QFS strengthens Quintet's ability to meet the evolving needs of intermediaries and institutional clients, providing clearer market positioning and a value proposition purpose-built for professional investors – building on a track record in Luxembourg spanning more than three decades.

QFS operates through a digital-first operating model, combining modern infrastructure with specialist expertise. Local teams in Luxembourg, the Netherlands, Belgium and the UK provide close, principal-to-principal client support, reinforced by a technology platform designed to deliver

seamless connectivity, scalable tools and operational efficiency.

Positioned as a key growth driver for Quintet, QFS will continue to expand its product offering and capabilities over time. Focus areas include liquid and alternative funds, fund depositary services, life insurance custody and innovative digital assets services – such as crypto custody – delivered through strategic partnerships.

The business will also invest in digital infrastructure, including a new B2B portal and technology-enabled workflows to enhance client experience and support scalable growth. To facilitate this expansion, QFS intends to recruit additional experienced professionals across key markets and significantly increase both total assets and overall profitability by the end of 2028.

“The launch of QFS reflects our focused commitment to serving institutional and professional investors with clarity and confidence,” said Thomas Klein, Group Head of QFS. “Firmly anchored within Quintet, we combine a digital?first approach and local expertise with the group’s strength and discipline, bringing a distinct institutional focus to everything we do.”