“Addressing the structural shortage of specialised SAP expertise in Europe”



A Luxembourg-based initiative introduces a structured approach to niche SAP consulting services.

The increasing complexity of SAP environments across Europe has led to growing demand for highly specialised expertise in niche functional and technical domains.

While core SAP competencies remain widely available, many business-critical processes rely on specialised areas such as SAP RE-FX (real estate management), Information Lifecycle Management (ILM), or digital real estate integrations. These domains require advanced knowledge and practical experience, resulting in a limited pool of qualified professionals.

This situation presents challenges for both system integrators and operating organisations. In large-scale SAP programmes, specific expertise is often required at key stages of implementation or transformation projects. Delays in sourcing appropriately qualified specialists can impact timelines and delivery outcomes.

In parallel, organisations running SAP systems face increasing risks related to knowledge continuity. As experienced specialists transition roles or leave organisations, expertise in niche modules is not always systematically transferred or replaced, potentially affecting system

governance and long-term stability.

Metaneering S.à r.l., a Luxembourg-based IT consultancy, identifies a structural gap in how specialised SAP expertise is sourced. Existing models are predominantly relationship-based and rely on individual networks, ad hoc subcontracting, or extended procurement processes, even in cases where requirements are clearly defined.

In response, Metaneering has developed profisaison.com, a platform that introduces a productised approach to specialised SAP consulting services. The model is based on predefined service units that can be directly acquired, including:

Capacity Tickets for targeted support during project execution

Tender Tickets for scoping and estimation activities

Knowledge Transfer programmes to support expertise retention and system governance

The platform enables organisations to access specialised expertise in a more structured and predictable manner, complementing traditional consulting and staffing approaches.

All services are developed, managed, and delivered from Luxembourg, supporting clients across Europe. The platform is available in multiple languages and focuses on niche SAP domains with high business relevance.