

Hunteed: recruiting more effectively



Merkur highlights the growing momentum in Luxembourg's entrepreneurial landscape by showcasing innovative startups supported by key national initiatives. Featured are startups based at the House of Startups, powered by the Chamber of Commerce, and the Luxembourg City Incubator (LCI), a joint initiative of the Chamber of Commerce and the City of Luxembourg designed to support and accelerate promising ventures. Among the featured startups is Hunteed, which offers innovative technological tools to recruit the best candidates quickly. Interview with Isabelle Weill, Managing Director & Investor.

Pitch your startup!

[Hunteed](#) was born from the idea of combining technology with the expertise of thousands of recruitment consultants to create smarter, faster, and more human hiring.

How did you come up with your idea ?

The idea behind Hunteed comes from dating platforms! Recruitment is, above all, about connecting a company looking to hire with a candidate.

We asked ourselves a simple question: if technology can help millions of people find the right partner, why couldn't it help companies find the right talent?

Why is now the best time to start your company ?

We launched Hunteed in Luxembourg three years ago.

Hiring has never been more challenging. Companies face talent shortages, increasing competition for skilled professionals and rapidly changing candidate expectations.

At the same time, AI and digital tools are transforming recruitment, but companies still need human expertise to make the right hiring decisions. This is exactly where Hunteed creates value.

We recruit for prestigious companies in Luxembourg that appreciate how user-friendly our platform is and, above all, the candidates our recruitment consultants present to them.

They remain loyal to us and entrust us with an increasing number of projects. The sectors in which we operate range from law firms and technology companies to insurance companies and the healthcare sector. We are experiencing steady growth.

Why Luxembourg ?

Luxembourg is at the heart of Europe and offers exceptional international reach for businesses looking to expand across the continent.

Furthermore, Luxembourg needs to attract talents, and Hunteed provides a highly valuable solution for companies. Indeed, our 1,500 consultants based across Europe, and even beyond, can identify talents willing to relocate to Luxembourg.

For us, Luxembourg is not only a market, but also a gateway to Europe.

What are the next steps ?

To expand into the German and German-speaking Swiss markets from Luxembourg.

The trilingualism of the Luxembourgish people, including their fluency in German, is a considerable asset, particularly when it comes to approaching German-speaking Swiss companies. These markets offer significant growth potential for Hunteed, a HR tech company.

According to you, what will your company look in 10 years ?

Our aim is to become one of Europe's leading providers of outsourced recruitment services.

Many of our clients entrust us with all their outsourced recruitment needs, as Hunteed enables them to centralize all their recruitment activities and share the latest updates on the progress of the process with line managers internally.

Our main asset is our network of consultants. Their subscription provides access to a wide range of services to help them identify the best candidates.

What change do you hope to create in the world ?

We want to improve the quality of hiring decisions. Too many recruitments fail because expectations are not aligned between employers and candidates.

Our goal is to create more meaningful and lasting professional matches, where companies find the right talent and candidates find opportunities in which they can truly thrive.

If we can reduce hiring mistakes and help more people build fulfilling careers, we will have achieved our mission.



Isabelle Weill, Managing Director & Investor, Hunteed (copyright: Silicon Luxembourg)