Quintet appoints René Kirkels as Group Head of Business Development for Financial Intermediaries

Highly experienced professional to advance long-term growth of Quintet's business serving external asset managers.

Quintet Private Bank – headquartered in Luxembourg and operating across Europe and the UK – today announced the appointment of René Kirkels as Group Head of Business Development, Financial Intermediaries (FIM), and member of Quintet's Asset Servicing & FIM leadership team, effective October 1.

Kirkels, who is Dutch, most recently served as Head of Wholesale Europe at Saxo Bank – leading FIM sales strategies in the Netherlands, Belgium and France. He brings over three decades of experience to his new role at Quintet, which manages more than €30 billion in assets under custody.

Earlier, Kirkels spent over a decade at Rabobank Netherlands Private Banking, where he rose to the position of Director of Institutional Asset Management, Wealth Management & Philanthropy. He began his career as a proprietary trader at Euronext, then served as Head of Financial Engineering at Achmea and its former private banking subsidiary, Staalbankiers.

“*René brings to Quintet deep industry expertise and a strong focus on growth*,” said Thomas Klein, Group Head of Asset Servicing & FIM. “*As we accelerate the long-term expansion of our FIM business, his energy, client-first mindset and highly collaborative approach will further support our ability to deliver outstanding service – combining digital efficiency with close client relationships and personalized support*.”

Highlighting the importance of this newly created role, Klein noted that Kirkels will collaborate with colleagues across Quintet – including the 75 members of the Asset Servicing & FIM team – to expand the business and deepen client relationships. He will work particularly closely with the firm’s domestic Heads of FIM: Stéphane Ries (Luxembourg), Ronald Borst (Netherlands), Tom Blyweert (Belgium) and Philipp Iarmaltchouk (UK).

“*I’m excited to join Quintet, which has a strong FIM business and decades of success meeting the needs of external asset managers, family offices and other financial intermediaries*,” said Kirkels. “*I look forward to working with my new colleagues to build on that foundation and further grow our €30 billion business, one relationship at a time*.”

Kirkels – who will be based at the Amsterdam headquarters of InsingerGilissen, Quintet’s Dutch branch – holds a Master’s in Engineering from Delft University of Technology. Beyond his professional achievements, he has contributed to advisory councils and served as chairman of a prominent Dutch hockey club, reflecting his commitment to both business leadership and community engagement.